

COMPUTERWORLD 14th Annual Salary Survey

STAFF AND ENTRY LEVEL (PAGE 1)

Network administrator	E-commerce network administrator	Information security specialist	Senior systems analyst	Systems analyst/administrator	Senior systems programmer	Senior programmer	Senior programmer/analyst
Average salary: \$52,735	Average salary: \$58,741	Average salary: \$62,013	Average salary: \$63,711	Average salary: \$57,766	Average salary: \$63,732	Average salary: \$54,383	Average salary: \$61,803
Bonus: \$4,277	Bonus: \$5,446	Bonus: \$4,268	Bonus: \$5,362	Bonus: \$5,194	Bonus: \$5,293	Bonus: \$5,039	Bonus: \$5,049
Total: \$57,012	Total: \$64,187	Total: \$66,281	Total: \$69,073	Total: \$62,960	Total: \$69,025	Total: \$59,422	Total: \$66,852

TOP 10 INDUSTRIES FOR IT PAY (BY TOTAL COMPENSATION)

Computer hardware/software/peripherals \$81,111	Business services, consulting/sys. integ. \$76,250	Business services, consulting/sys. integ. \$84,548	Business services, consulting/sys. integ. \$83,833	Computer hardware/software/peripherals \$77,000	Computer hardware/software/peripherals \$90,000	Computer hardware/software/peripherals \$78,667	Computer hardware/software/peripherals \$82,143
Aerospace/defense \$69,429	Business services, IT \$75,375	Retail \$67,750	Computer hardware/software/peripherals \$80,571	Business services, consulting/sys. integ. \$73,273	Business services, IT \$83,000	Business services, consulting/sys. integ. \$71,544	Business services, consulting/sys. integ. \$78,896
Business services, consulting/sys. integ. \$66,614	Government \$66,600	Government \$67,563	Apparel/textile \$77,357	Insurance \$70,750	Aerospace/defense \$80,800	Financial \$63,167	Aerospace/defense \$78,667
Apparel/textile \$65,556	Health care \$58,400	Insurance \$62,600	Consumer products \$76,375	Electronics/electrical equipment \$69,500	Business services, consulting/sys. integ. \$79,609	Distribution/wholesale \$58,000	Apparel/textile \$76,889
Business services, IT \$64,583	Distribution/wholesale \$55,500	Health care \$62,500	Industrial equipment \$73,000	Health care \$65,407	Insurance \$74,313	Government \$57,513	Financial \$76,235
Construction \$61,071	Financial \$55,125	Financial \$60,625	Insurance \$73,000	Financial \$62,833	Transportation \$69,833	Health care \$56,848	Transportation \$72,667
Utilities \$59,600	Education \$45,000	Distribution/wholesale \$53,571	Electronics/electrical equipment \$72,400	Retail \$62,250	Financial \$68,788	Insurance \$54,700	Utilities \$68,333
Government \$59,426		Education \$44,133	Business services, IT \$69,100	Utilities \$61,125	Distribution/wholesale \$68,500	Transportation \$54,600	Health care \$66,310
Food/beverage/tobacco \$58,667			Aerospace/defense \$66,500	Government \$60,758	Health care \$67,279	Education \$47,167	Government \$64,569
Consumer products \$57,929			Retail \$66,429	Transportation \$60,250	Government \$61,736	Retail \$46,600	Insurance \$64,208

TOTAL COMPENSATION BY COMPANY SIZE (COMPANIES RANKED BY REVENUE)

Less than \$100M: \$55,537	Less than \$100M: \$58,500	Less than \$100M: \$69,227	Less than \$100M: \$69,893	Less than \$100M: \$68,692	Less than \$100M: \$64,085	Less than \$100M: \$60,944	Less than \$100M: \$69,194
\$110M to \$499.9M: \$51,528	\$110M to \$499.9M: \$57,444	\$110M to \$499.9M: \$52,543	\$110M to \$499.9M: \$62,219	\$110M to \$499.9M: \$56,593	\$110M to \$499.9M: \$66,082	\$110M to \$499.9M: \$58,462	\$110M to \$499.9M: \$61,489
\$500M or more: \$60,320	\$500M or more: \$65,543	\$500M or more: \$67,264	\$500M or more: \$69,952	\$500M or more: \$63,330	\$500M or more: \$70,205	\$500M or more: \$59,538	\$500M or more: \$67,997

STAFF AND ENTRY LEVEL (PAGE 2)

Programmer/ analyst	Database analyst	Lead computer operator	Computer operator	Technical specialist	Help desk operator	PC technical support specialist
Average salary: \$51,623 Bonus: \$4,663 Total: \$56,286	Average salary: \$60,919 Bonus: \$4,800 Total: \$65,719	Average salary: \$40,804 Bonus: \$2,487 Total: \$43,291	Average salary: \$33,917 Bonus: \$2,505 Total: \$36,422	Average salary: \$46,732 Bonus: \$3,336 Total: \$50,068	Average salary: \$36,421 Bonus: \$2,181 Total: \$38,602	Average salary: \$39,751 Bonus: \$2,525 Total: \$42,276

TOP 10 INDUSTRIES FOR IT PAY (BY TOTAL COMPENSATION)

Apparel/textile \$73,400	Aerospace/defense \$87,000	Business services, consulting/sys. integ. \$55,632	Business services, consulting/sys. integ. \$46,816	Computer hardware/ software/peripherals \$69,056	Computer hardware/ software/peripherals \$47,786	Computer hardware/ software/peripherals \$48,389
Business services, consulting/sys. integ. \$68,321	Media \$85,143	Business services, IT \$45,300	Government \$37,097	Business services, consulting/sys. integ. \$61,476	Business services, consulting/sys. integ. \$43,304	Business services, consulting/sys. integ. \$46,748
Computer hardware/ software/peripherals \$68,143	Computer hardware/ software/peripherals \$76,800	Distribution/ wholesale \$44,722	Education \$36,400	Business services, IT \$61,000	Apparel/textile \$41,000	Retail \$45,909
Financial \$67,304	Retail \$74,800	Government \$44,150	Retail \$36,000	Financial \$54,286	Government \$40,098	Insurance \$44,667
Consumer products \$60,750	Business services, consulting/sys. integ. \$72,923	Health care \$43,591	Insurance \$35,455	Food/beverage/ tobacco \$51,375	Business services, IT \$39,300	Government \$44,666
Transportation \$60,250	Health care \$67,182	Utilities \$42,900	Utilities \$34,917	Health care \$49,295	Construction \$38,600	Petroleum exploration/ production/refining \$44,200
Distribution/ wholesale \$59,444	Utilities \$65,900	Retail \$42,167	Business services, IT \$34,667	Government \$44,224	Plastics/rubber/ stone/glass \$37,800	Construction \$43,167
Utilities \$57,250	Government \$60,548	Plastic/rubber/ stone/glass \$38,333	Financial \$34,433	Distribution/ wholesale \$44,000	Financial \$37,406	Distribution/ wholesale \$42,400
Industrial equipment \$55,286	Financial \$60,188	Insurance \$37,500	Health care \$34,000	Education \$37,458	Distribution/ wholesale \$36,231	Financial \$41,475
Government \$54,329	Insurance \$59,778	Financial \$35,727	Distribution/ wholesale \$33,610	Retail \$35,400	Education \$35,056	Plastic/rubber/ stone/glass \$41,000

TOTAL COMPENSATION BY COMPANY SIZE (COMPANIES RANKED BY REVENUE)

Less than \$100M: \$60,791	Less than \$100M: \$59,143	Less than \$100M: \$45,592	Less than \$100M: \$34,050	Less than \$100M: \$48,417	Less than \$100M: \$36,688	Less than \$100M: \$44,000
\$110M to \$499.9M: \$51,819	\$110M to \$499.9M: \$59,333	\$110M to \$499.9M: \$41,179	\$110M to \$499.9M: \$34,268	\$110M to \$499.9M: \$45,258	\$110M to \$499.9M: \$36,281	\$110M to \$499.9M: \$38,303
\$500M or more: \$57,134	\$500M or more: \$67,978	\$500M or more: \$43,604	\$500M or more: \$37,991	\$500M or more: \$51,364	\$500M or more: \$40,034	\$500M or more: \$44,004