



COMPUTERWORLD 14th Annual Salary Survey

TOTAL IT COMPENSATION (SALARY PLUS BONUSES) BY REGION

Job Title	New England	Middle Atlantic	East-North Central	West-North Central	South Atlantic	East-South Central	West-South Central	Mountain	Pacific
CIO	\$124,100	\$165,000	\$142,595	\$149,435	\$194,012	\$141,333	\$146,759	\$154,700	\$178,810
Director of IS/MIS	\$81,750	\$113,727	\$88,162	\$100,561	\$108,829	\$103,333	\$95,632	\$102,292	\$130,684
Director of networks	\$74,500	\$87,906	\$87,500	\$96,048	\$120,380	\$82,800	\$88,711	\$106,900	\$120,481
Project manager	\$65,563	\$77,417	\$75,768	\$77,908	\$91,710	\$92,600	\$75,813	\$90,313	\$94,779
Technology support manager	\$68,042	\$59,750	\$63,550	\$67,896	\$71,930	\$65,000	\$60,000	\$70,444	\$76,968
Senior systems administrator	\$59,133	\$66,609	\$66,848	\$69,236	\$77,930	\$63,786	\$60,267	\$65,167	\$74,763
Network administrator	\$50,557	\$51,548	\$56,026	\$55,965	\$57,929	\$50,000	\$52,075	\$53,444	\$63,462
Systems programmer	\$53,000	\$52,773	\$59,400	\$55,441	\$67,870	\$58,143	\$56,393	\$56,650	\$62,609
Programmer/analyst	\$45,625	\$53,977	\$55,241	\$49,433	\$61,400	\$55,875	\$49,987	\$60,936	\$63,402
Help desk operator	\$36,136	\$33,725	\$40,210	\$36,429	\$44,061	\$35,714	\$31,972	\$34,258	\$42,189

* REGIONS ARE AS FOLLOWS: NEW ENGLAND = MAINE, VERMONT, NEW HAMPSHIRE, MASSACHUSETTS, CONNECTICUT, RHODE ISLAND; MIDDLE ATLANTIC = NEW YORK, NEW JERSEY, PENNSYLVANIA; SOUTH ATLANTIC = DELAWARE, DISTRICT OF COLUMBIA, MARYLAND, VIRGINIA, WEST VIRGINIA, NORTH CAROLINA, SOUTH CAROLINA, GEORGIA, FLORIDA, PUERTO RICO, U.S. VIRGIN ISLANDS; EAST-NORTH CENTRAL = WISCONSIN, MICHIGAN, ILLINOIS, INDIANA, OHIO; EAST-SOUTH CENTRAL = KENTUCKY, TENNESSEE, MISSISSIPPI, ALABAMA; WEST-NORTH CENTRAL = NORTH DAKOTA, SOUTH DAKOTA, MINNESOTA, NEBRASKA, IOWA, KANSAS, MISSOURI; WEST-SOUTH CENTRAL = OKLAHOMA, ARKANSAS, LOUISIANA, TEXAS; MOUNTAIN = IDAHO, MONTANA, WYOMING, NEVADA, UTAH, COLORADO, ARIZONA, NEW MEXICO; PACIFIC = ALASKA, WASHINGTON, OREGON, CALIFORNIA, HAWAII, GUAM