# George A. Brown

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### SUMMARY OF QUALIFICATIONS

A skilled **Solution Architect** with broad expertise in systems analysis, planning, implementation, support and troubleshooting. A dynamic Functional Consultant with the proven ability to define, design, develop, and deploy solutions that meet user requirements, improve efficiency, and reduce costs. A solid reputation for consistently providing cost effective quality systems to the business and integrating technology innovation to achieve business goals. An extensive functional business knowledge encompassing all business units including Finance, Accounting, Supply Chain, Inventory and Warehouse Management, Production and business Project Management. A strong overall knowledge of both technical and functional aspects of Dynamics AX.

### AREAS OF EXPERTISE

# **Project Management**

Plan, organize and manage the goals, schedule, resources and budget of technical and business projects through the use of commercial and self-developed PM tools.

# **System Design & Development**

Partner with a wide variety of business operational units to define the architecture, components, interfaces and data requirements for the design and development of new and enhancement of existing systems.

## **Business Operations Analysis**

Examine current business operations to determine current processes and requirements in order to identify performance gaps and recommend potential courses of action for operations improvement.

### **Process Improvement**

Manage the implementation of change in a controlled manner following pre-defined frameworks and models to satisfy defined goals and objectives creating successful results.

# **Operations Management**

Collaborate with business operational units to ensure the ongoing efficiency and effectiveness of business operations through continued process evaluation.

### **Problem Diagnosis & Resolution**

Support business and system operations with analysis and identification of issues applying the appropriate determined solutions.

# **Technology Integration**

Empower business operations through the effective and efficient application of new and existing technology.

### **Technology Development**

Create technical solutions when research determines requirements can best be met by internal development. Manage and coordinate diverse international development teams

### **EMPLOYMENT EXPERIENCE**

# GB ASSOCIATES LLC, Wallingford, CT

2011 - Present

Independent Dynamics AX Consultant available for domestic and international projects.

Implementation History:

Projects Through Go Live: AX2012-2 AX2009-6 AX4.0-1

Projects Participated in: AX2012 R3-2 AX2012-7 Process Enhancement Projects: AX2012-15

### Current Engagement(s):

Client 2 Contracted with an AX Customer 6/2015 - 9/2015

Contract Renewal with AX Customer 9/2015 - 12/2015

Projects with this Client:

- Assist with final stages of process definition, testing, training for December go Live

Client 1 Contracted with an AX Customer 6/2014 - 12/2014

Contract Renewals with AX Customer 12/2014 - 6/2015, 6/2015 - 12/2015, 12/2015 - 2/2016

Projects with this Client:

- Multi-threaded AX 2012 enhancement projects with various business units
- AX 2012 Business process continuous improvement
- AX 2012 R3 Implementation Lead

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#### **GB ASSOCIATES LLC**

### **Previous Engagements:**

Contracted with an AX Partner 2/2014 - 5/2014

Project: AX 2012 R2/R3 for a consumer/professional products mfg company.

Contracted with an AX Partner 7/2013 - 2/2014

Project taken through Go Live with this partner:

- AX 2012 for a gelato/sorbet manufacturing company

Projects participated in with this partner:

- AX 2012 for an industrial lighting company
- AX 2012 for a consumer balloon manufacturing company
- AX 2012 for a custom fiberglass molded product manufacturing company
- AX 2012 for an industrial engine/power products manufacturing /distribution company

# NDS USA LLC, Ocala, FL 2011 – 2013 Dynamics AX Solution Architect / Senior Functional Consultant

- Full time assignment to client Tempurpedic from 2011-2013, Tempurpedic acquisition of Sealy q3 2012
- Managing and/or participating in multiple concurrent projects involving both on-shore and off-shore teams.
- Project role spans from Project Definition, Solution Engineering, Business Requirements Analysis, Functional Design, System Build, System Deployment and Post Go Live Support.
- Participating in client deployment of Dynamics AX in a single global instance to 140 operational / legal entities in over 40 countries.
- Research and present solution options to multiple levels of client management.
- Perform Dynamics AX end to end functional demonstrations to client project participants.
- Give advice to the client's organization on Dynamics AX usage to maximize fit of client requirements to out of the box system.
- Perform detail gap analysis between Dynamics AX functionality and client's requirements.
- Detail gap resolution recommendations from process modification and enhancement purchases through workarounds and customizations.
- Responsible for Dynamics AX training of client business subject matter experts and end users.
- Document business requirements through functional and technical designs of system solutions.

### SCHUCO USA, Newington, CT 2007 – 2011 ERP Project Manager

- Managed multiple concurrent projects involving both internal staff and external contractors.
- Apply proven analysis/implementation methodologies to ensure accurate and timely completion of project deliverables.
- Planned and managed 6-month project to implement Microsoft Dynamics AX ERP system for Schuco Financial operations consolidating numerous disparate systems and methods into a single integrated system.
- Created a data scrubbing/verification/migration application for 15 years of financial data.
- Planned and managed an aggressive 8-month project to implement Microsoft Dynamics AX ERP system for Schuco Solar Division business operations.
- Identified business requirements, defined project scope and schedule, performed business process gap analysis, documented functional specifications providing necessary improvements which increased productivity and reduced costs.
- Facilitate the resolution of business process requirements to system gaps through process adaptation/system customization.
- Manage the conversion of functional specifications into technical specifications maintaining development best practices.
- Responsible for bringing the integration of customized ERP system functionality for Schuco's Aluminum Division into ongoing system operations.
- Defined, tracked and managed the operational, financial and technological aspect of projects based on timelines and resource capacities.
- Perform testing and quality control of all ERP system customizations.
- Create and facilitate all standard documentation of business process rules/requirements, data structures, workflows and procedures.
- Created and manage Schuco Continuous Improvement Program to facilitate ongoing business operations evolution with a targeted focus on achieving productivity improvements with quality results.

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- Reviewed and analyzed call center / customer service operations, improving employee efficiency and reducing new employee training time through application development and procedural optimization.
- Improved production order quality and reduced order returns and reruns through improved product specifications and procedures.
- Specified and implemented a Microsoft Small Business Server enabling corporate email, shared calendaring, intranet web documentation and application sharing.

# IROQUOIS PIPELINE OPERATING COMPANY, Shelton, CT 2002 – 2006 Business Systems Analyst

Analyzed, designed, developed, implemented, and supported systems that improved business processes and supported critical business strategies for Engineering, Drafting, Field Operations, Right Of Way, and Environmental & Safety business units. Provided broad systems support including requirements analysis, product acquisition, application development, testing, support, coaching and training.

- Eliminated the manual processing of over 4,000 maintenance tasks with over 500 man hours saved annually by designing, developing, and implementing a data collector for field technicians to use off-line in over 90 locations with the capability to synchronize on-line to a master database in order to automate maintenance scheduling.
- Standardized over 800 scheduled operational tasks and automated record processing for valve inspections improving accuracy and ensuring compliance with regulatory requirements.
- Reduced interruptions to critical business processes and improved consistency and timeliness of IT customer service by developing policies, procedures, and standards.
- Reduced user system downtime and replacement by 90%.
- Improved customer confidence and successfully supported operations through reliable problem resolution, monthly field office visits, remote access and leadership of IT support team members.
- Partnered with engineering to confirm pipeline design parameters prior to activation.

**CW INTERNATIONAL CONSULTING ENGINEERS,** Cheshire, CT 2000 – 2002 **Operations Manager** Managed general operations for heavy industrial foundation design and project management services. Coordinated client projects from equipment design through manufacture and shipping to installation and startup.

- Developed project scope, resource, and timeline documentation to insured accurate and timely performance to meet contract requirements.
- Served as project liaison between client, customers, and sub-contractors.

# INTERGRATED INDUSTRIAL SYSTEMS, Yalesville, CT

1989 - 2000

### ERP System Management / Development and Project Manager (5/92 - 12/00)

Managed development project life cycle from initial meeting with business units through programming, testing and implementation. System development included extensive ERP system customization and programming. Effectively managed and coordinated technology support staff.

- Developed and implemented custom ERP system programming, interfaces and reports that enhanced the performance and productivity of business operations in A/R, A/P, G/L, Purchasing, Manufacturing, Inventory and Facilities Management.
- Insured cost effective and timely implementation of MIS strategies and initiated policies, standards, methods, and procedures to facilitate access to and maintenance of systems.
- Insured consistently accurate information through proper controls and system programming.
- Trained ERP system users on the use of core software and custom programming.
- Responded to daily requests for system enhancements and customization.

### **EDUCATION**

TAMPA TECHNICAL INSTITUTE, Tampa, FL Associates Degree of Architectural Design