
EXECUTIVE LEADERSHIP IN BUSINESS AND TECHNOLOGY: CEO / GLOBAL CIO
Business Strategist • Technology Enabler • Team Companion

Dynamic senior technology executive who:

- Leverages deep business knowledge and solid technical expertise to drive critical transformation.
- Ensures the full alignment of technology vision into overarching global strategies.
- Communicates the value of technology investment to executive peers and stakeholders across the enterprise to build consensus, involvement, and commitment.
- Creates robust IS strategies, integrated business applications architecture, and stable infrastructure.
- Resolves business challenges while managing opportunity, cost, and risk.
- Builds profitable intrapreneurial ventures.
- Delivers seamless high-value, business-critical M&A integrations.

Global IT Strategy • Digital Transformation • Infrastructure • Business Applications • Governance • Process Improvement • Mobile-Driven Sales Force Adoption • Operational Streamlining • ERP • BPM • M&A • Team Leadership

BLADERUNNER MANUFACTURING, Group CIO, Los Angeles, CA 2015-Present

Directly recruited—as key member of global leadership team—to lead IT operations supporting turnaround initiative to regain lost market share for this CPG global manufacturing leader. Chart IT transformation journey with mandate to drive self-funded business / technology transformation initiatives in a progressive, low-margin product environment. Establish world class IT organization. Rationalize infrastructure, harmonize applications, and streamline governance. Envision and direct technology-led business transformation. Define global IT strategy including mobile and cloud solutions. Lead lean, efficient team of 9 FTEs. Build and maintain positive partner relationships with, KPMG, Accenture, and Fujitsu. Manage \$20M budget.

ERP Deployment:

Directed subscription-based SAP ERP implementation to harmonize and simplify processes, grow controls, and enhance information confidence / optimization.

- Delivered seamless ERP implementation in record, 6-month time frame—with 0 upfront investment and continued phased implementation across additional markets.
- Ensured information confidence, operational consistency, and system-driven compliance.
- Slashed reporting time by 70%-80% through implementation of automated processes.
- Automated previously manual processes—reducing process time by 30%.
- Leveraged ERP data warehouse / analytics capabilities to unify previous disparate systems, provide single source of truth, and support robust, insightful decision making.

Infrastructure and Backbone:

Led design and implementation of unified ERP, technology vision, and technology stack supporting Sales, Finance, HR, Legal, Medical, Procurement, and Manufacturing. Directed complete IT backbone refresh to support business growth. Modernized legacy technology stack to control costs. Fully integrated all systems. Architected robust network with well controlled access points. Standardized firewalls and antivirus to ensure security.

- Improved uptime to 99.99% from previous 85%.
- Delivered consistent, cost-effective, scalable technology infrastructure across the enterprise.
- Ensured maximal ROI, uptime, and reliability for all existing systems.

Cloud, Mobile, and Social:

Spearheaded adoption of Cloud / Mobile solutions—including Office 365, Active Directory, financial consolidation solution, and payroll—across the enterprise to ensure competitiveness in the digital economy. Partnered with stakeholders across the enterprise to determine high-value change opportunities while building a solid, robust foundational system.

- Provided seamless partner and client engagement.
- Modernized and democratized data access.
- Ensured seamless customer / partner engagement channels.

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Cloud, Mobile, and Social (continued):

Directed end-to-end Sales Force Automation and CRM implementation—including full mobile capabilities—supporting 2K national resources to streamline attendance, beat activities, order management, and expense management.

- Transformed time-consuming, inefficient legacy processes into state-of-the-art mobile solution.
- Improved span of control.
- Ensured 90%-100% sales team compliance with enterprise planning / execution objectives.

Led migration to Office 365 from legacy, third-party solution.

- Improved productivity, controlled waste, and drove ROI through optimization of Office 365 capabilities.
- Empowered teams with Mobile Office 365 capabilities.

Deployed Business Process Management (BPM) solution delivering rapid access to data.

- Improved operational effectiveness through expedited decision making and elimination of data redundancy.

Spearheaded implementation of unified HRIS system across the enterprise.

- Eliminated multiple legacy manual paper Excel-based processes.
- Improved employee satisfaction and morale through delivery of error-free, timely payroll processing.
- Grew recruiting and talent management efficiency.
- Provided efficient self-service options and claim processing.

Directed web / social presence redesign.

- Improved business reach to global stakeholders / partners.

Governance:

Established end-to-end governance policies and procedures. Built clear, implementable SOPs.

- Standardized technology vision and unified previously disparate policies.
- Delivered clarity and consistency across business and technology teams.

TYRELL CORP., Senior Director Information Solutions / US and Latin America, Los Angeles, CA 2012-2015

Promoted to lead the integration of all US and Latin American operations encompassing Mexico, Central and South America. Directed team of 20 FTE and 15 contract resources.

Technical and cultural integration:

Worked directly in all markets to understand radically different local technology levels and cultures.

- Harmonized and aligned widely disparate systems to support global enterprise objectives.
- Cross-fertilized success across multiple countries, locations, and sites.
- Deployed comprehensive automation services across Mexico manufacturing facilities—growing span of control by 5%-10%.
- Increased efficiency across Brazilian operations through end-to-end HRIS implementation.

Infrastructure:

Directed complete greenfield architecture and buildout supporting move to new expanded office location. Led implementation of end-to-end wifi solution to replace aging cable system.

- Increased workplace flexibility and efficiency.

Digital Transformation:

Spearheaded deployment of multiple digital and mobile technologies including CRM on iPad, secure / efficient BYOD, Blackberry / iPhone / Android rollout, and purchase requisition solution.

- Grew efficiency, streamlined operations, and controlled costs.

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BPM:

Automated 50+ previously neglected workflows with negative impact on productivity.

- Improved productivity and customer satisfaction.
- Eliminated redundancy, expedited execution, and enforced compliance.

Information Technology Director 2006-2012

Promoted to lead, centralize, and rationalize ICT operations across India during period of rapid M&A activity.

M&A:

Directed all technical integrations for multiple acquisitions including Replicant, Mercer, and Voight-Kampth. Established joint operations. Leveraged business vision to provide clear continue / merge / or discontinue decisions. Identified and mitigated risk. Deployed / migrated ERP systems. Integrated HR, accounting, budgeting, governance, group reporting, and support. Ensured retention of key talent. Standardized processes and resources.

- Delivered multiple large, complex system mergers seamlessly with 0 business disruption.
- Grew market share through opening of new lines of business and previously untapped rural markets.

Business Applications:

Leveraged pragmatic approach to automate multiple business processes to deliver seamless control, increased productivity, and extensive business benefit.

- Grew company / product visibility and increased customer satisfaction via website launch.
- Designed / implemented Field Force Expense Reimbursement (FER) system, increasing internal customer satisfaction and growing engagement.

Ensured timely access to integrated information via deployment of COGNOS, Qlikview, and SPOTFIRE BI tools.

- Improved turnaround time and accuracy through automation of field force incentive processing.
- Improved plant-level decision making through implementation of Manufacturing Information System (MIS) solution.

Compliance:

Streamlined systems to ensure full compliance in highly regulated vertical.

- Completed annual global SOX audits with no material findings.

Head of Information Technology 2005 / Senior Manager IT 2004 / IT Manager 2002

Rapidly promoted to roles of greater scope / influence. Established initial enterprise IT strategy. Deployed multiple business-critical ERP and business solutions.

- Delivered business-critical Sanofi / Aventis integration with 0 business disruption and enhanced productivity while supporting explosive growth from 120 to 400+ users.
- Ensured mobility for all business unit first line sales managers through deployment of laptops / data cards.

Previous professional experience includes: MIS Manager, Assistant Manager Systems, and Senior Programmer / Team Lead with Rosen Laboratories.

EDUCATION

Master's in Financial Management (MFM)
Postgraduate Diploma in Computer Science & Applications (DCSA)
BS, Physics, UCLA