BHAIRAV SAMPATH

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SENIOR PROGRAM / PROJECT LEADER

Global & Regional Delivery ◆ Stakeholder Relations ◆ Large-Team Direction

Concurrent Projects of Multimillion-Dollar Scope — Europe, APAC, & US Experience — Customer Satisfaction
Agile & Digital Expertise — Business Transformation — Cyber Security — Complex IT Solutions Delivery

Global program executive with broad project success including strategic planning and execution. Accustomed to satisfying complex requirements for high-profile stakeholders and managing teams (India, US, Manila, Thailand, Australia) in technology projects including J2EE, Digital / Architectural Transformations, and content management.

High-Profile Projects & Business Results:

Chevron, CITCO, Caterpillar, Honeywell, Apple, MHRIL, Royal Bank of Canada, Botswana, & GE Indsys

→ **Programs of Global Impact**: Headed Strategic Digital, Information Management, Data Quality Management, CRM, Web Content Management (WCM), ecommerce, BI, and JDE initiatives requiring intensive global coordination, executive meetings, IT aptitude, and status to management stakeholders.

→ **Concept-to-Implementation Leadership**: Oversaw SDLC projects in oil and gas, banking, manufacturing, telecom, government, automobile, and travel – leveraging SDL Tridion, Vignette, FileNet, Oracle WebCenter (FatWire), EpiServer, SharePoint, Interwoven, SQL Server, Java J2EE, SOA, and EMC Documentum.

→ **High-Stakes Initiatives**: Led high-profile projects including hedge fund portal, next-gen architectures, and service delivery – identifying risks, building standards of excellence, and managing impact to the enterprise.

PROFESSIONAL HISTORY

TOTAL LOGISTICS, 2000–Present

GLOBAL DELIVERY LEADER, 2014–Present ◆ **INFORMATION MANAGEMENT CONSULTANT,** 2014
Direct Integrated Solutions Strategy, Planning, & Delivery – Achieving Strong Stakeholder Satisfaction

PROJECT MANAGER, 2012–2014 ◆ **TECHNICAL LEADER,** 2000–2012
Managed Teams in Web Migrations, Java-J2EE Development, Next-Gen Architectures, & Other Efforts

Earned promotions to direct large programs and initiatives of broad impact to business operations, documentation, storage, and financial accountability – establishing reputation for consistently ability to meet tight deadlines, fulfill program needs, and manage pre-sales. **Lead direct and virtual teams in business transformation**, data quality, content management systems, contracts, SLAs, customer satisfaction, information management, and applications development for Time & Material, Fixed Cost, Application Support, and 3rd-party projects. Lead requirements analysis, scope definition, project planning, staffing, estimates, ROI forecasts, management relations, and handoff.

Satisfied Core Stakeholders, Overseeing Concurrent Projects & Directing Team Leaders

- **Program Planning & Execution:** Facilitated multiple program deliveries, overseeing quality against time, budget, scope, change, risk, and resource constraints. Met with Decision Review Boards and customer management / supervisors to issue convey program status, risk, and obstacles.
  - Oversaw international business requirements, managing up to 30 team members and 50+ applications.
  - Met productivity and quality mandates; handled shifting priorities / resources using JIRA and MS Project.

TOTAL LOGISTICS *(Continued...)*

GLOBAL DELIVERY LEADER; INFORMATION MANAGEMENT CONSULTANT; PROJECT MANAGER; TECHNICAL LEADER

Accelerated Delivery Timelines According to Business Needs

- **On-Time Performance:** Averted delivery penalties, adhering to critical schedule for JDE implementation (niche market JDE skills and Ariba integration efforts). Managed competing priorities through regular project metrics analysis and performance reporting for customers.

- **Risk Assessment & Mitigation:** Quickly addressed threats to project success by escalating issues across international delivery teams.

Led Teams Building & Deploying New Business Capabilities

- **Oracle JDE System & Reporting:** Headed custom object and security model delivery enabling systems spinoff from parent company at leading geo-thermal corporation in Manila – producing functionality for HR, Finance, CAM, and S&D with solution including 3rd party system integration and One View Reporting improvements.
  — Supported user acceptance test and behavioral change management affecting systems adoption.

- **Finance E-Document Initiative:** Deployed high-quality document and records management project meeting delivery standards; led 20+ team members in $800K effort requiring FileNet / Java solutions.

- **Enterprise Document Management:** Drove Documentum delivery affecting 500+ users and migrating 25,000+ documents; built central repository, standardized handling, and facilitated ease of retrieval.
  — Finalized object and security model, advised users on handoff, and supported acceptance test and user training.
  — Led process flows for governance / information management.
  — Administered design reviews, testing, and installation.

- **Portal Solutions:** Supported hedge fund transaction processing, leading 50-member team in $5M fund launch, subscriptions, redemptions, and reporting (Java J2EE + RUP methodology).
  — Led travel services and intranet portal rebranding, plus API-OTA upgrade in Hotel module; supervised large team in SharePoint / .Net development and production support.

Program Planning & Execution

- Project Development Plans Meeting Tight Budget Criteria
- **New Center of Excellence**
- Solutions Assessments Against Cost, Technology Fit, & Business Requirements
- **Security, Disaster Recovery**, & Integration Considerations
- Application-to-Cloud Migrations
- **IoT Data Transfer** Solutions
- Applications Impact Analysis for New Security Features

Planned & Deployed Technology Enhancements

- **Oracle WebCenter Migration:** Simplified content management by migrating websites to WebCenter; delivered massive security product catalog, templates, and workflow easing content uploads.

- **Customer Experience Improvements:** Supplied next-generation architecture enabling $5M in sales results, integrating Portal, CMS, eCommerce, and Rule Engine for web channel with personalization capabilities.

- **Systems Migration:** Expedited changeover from incumbent vendor at telecom firm with no business impacts.
  — Directed teams using Java and J2EE combined with internal Agile-based methodology.

Previous Experience: **MEMBER TECHNICAL STAFF** ◆ **SOFTWARE LLC.**, **1997–2000**

EDUCATION

Bharathiar University / P.S.G. College of Arts & Science, Coimbatore, India

Master of Science – Computer Science *(1991)* | **Bachelor of Science – Computer Science** *(1993)*

Harvard Business School Publishing – Universitas 21 Global / Satyam School of Leadership

Certificate of Global Business Leadership Program *(2009)*