

WILLIAM M. SAXON

(706) 224 8080

bobbysaxon@yahoo.com

INFORMATION TECHNOLOGY EXECUTIVE

PROFILE

Transformational Visionary, Certified Chief Information Officer (CIO), Entrepreneur, Charismatic Leader. Uniquely talented to visualize and capture the transformational potential of emerging technologies. Particularly regarded for driving top-level technology experiences across business segments and consistently delivering customer-focused, solutions. Executive presence with communication talents to influence at highest levels. Proven business acumen and maturity to serve as trusted advisor to CEO or as CEO. Reputation for fostering collaboration, building consensus and utilizing teamwork to drive change and innovation within large legacy environments. Recipient of numerous awards.

PROFESSIONAL EXPERIENCE

Division Chief and Information Technology Program Director [Pentagon] 2010-Present

Lead a Headquarters, Department of the Army cross functional team of 35 highly specialized personnel to create and maintain a \$40,000,000 Oracle based, classified secret, decision support and predictive analytics system.

- Developed strategy and operational plan for a proactive customer outreach program that resulted in system usage growing from less than 95 users to over 1,000.
- Division named a 2013 *Computerworld Honors Laureate for Innovation*
- Individually recognized as recipient of the 2013 *CIO Magazine "Ones to Watch"* award.

Assistant Deputy Chief Information Officer [Pentagon] 2009-2010

Provided key leadership and strategic direction during the creation of the CCSA Office of the CIO (OCIO) and Army G-3/5/7 Information Technology policies. Developed the Information Technology Strategic Plan, IT Enterprise Architecture policy, and IT Governance structure.

- Implemented a Portfolio Management process to provide investment prioritization of 40+ Army IT systems and the creation of IT system development life cycle management (SDLC) and budgeting plans for each.
- Led the re-development of Army Regulation 10-47 in order to establish CCSA and OCIO functions for current operations via the 24/7 Army Operations Center (AOC).

Chief Executive Officer and President [Atlanta, GA] 1997-2008

CO-led PC POWERUSER from startup to 10 highly qualified CRM Consultants, IT software developers and engineers. Created a merger and acquisition business service to provide customers with acquisition assistance. Project Manager for over 500 projects representing over 15,000 hours of Enterprise Resource project management.

- Led the Sales and Marketing efforts for the implementation of CRM solutions for over 3500 users representing more than 300 different companies including the Centers for Disease Control and United Parcel Service.

Chief Operating Officer and Co-Founder [Atlanta, GA] 2002-2008

Co-founded ABW Insurance specializing in property and casualty insurance market. Developed and implemented the Business Plan and the Marketing and Sales Plan.

- Increased sales from startup to \$1,500,000 annually and grew the customer base to over 5,000 yearly customers.
- Acquired a second business to grow the customer base and increase sales. Merged several disparate IT systems.

Active Duty United States Army & State of Georgia National Guard 1983 – Present

Commander, Division Chief, Executive Officer, Operations Officer, Simulations Officer, War Veteran

Bobby Saxon for Congress 2007 – 2008

Candidate, Georgia 10th Congressional District, United States Congress

EDUCATION AND PROFESSIONAL DEVELOPMENT

Master of Science CIO Concentration National Defense University Ft. McNair, DC

Master of Business Administration IT Management American Public University *50% complete, on-going effort*

Bachelor of Business Administration Business Management Georgia Southern University